

**Regd. Office:**  
411, Arunachal Building,  
19 Barakhamba Road,  
Cannaught Place New Delhi-110001

**Corp. Office :**  
D-234, Sector-63  
Noida 201301 (U.P.)

**Works :**  
Plot no. 102, Sector-07, IIE,  
Sidcul Haridwar, 249403  
India

**Date: - 14<sup>th</sup> May, 2024**

<b>BSE Limited</b> Dalal Street, Phiroze Jeejeebhoy Towers, Mumbai 400 001 <b>Scrip Code: 543923</b>	<b>The National Stock Exchange of India Limited</b> Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051. <b>Symbol: IKIO</b>
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**Sub: - Monitoring Agency Report for the quarter ended March 31, 2024**

**Dear Sir/Ma'am,**

Pursuant to Regulation 32(6) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Regulation 41(4) of Securities Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, we hereby enclosed the Monitoring Agency Report for the quarter ended March 31, 2024, issued by CRISIL Ratings Limited, Monitoring Agency, appointed to monitor the utilisation of proceeds of the Public Issue (IPO) of the Company which was duly taken on record by the Audit Committee in the Meeting held on 13<sup>th</sup> May, 2024.

You are requested to take the same on record.

Thanking You,  
FOR IKIO Lighting Limited

Sandeep Kumar Agarwal  
Company Secretary & Compliance Officer

**Monitoring Agency Report**  
**for**  
**IKIO Lighting Limited**  
**for the quarter ended**  
**March 31, 2024**

CRL/MAR/IKLIPL/2023-24/1112

May 14, 2024

To  
**IKIO Lighting Limited**  
411, Arunachal Building, 19 Barakhamba Road,  
Connaught Place, New Delhi - 110 001

Dear Sir,

**Monitoring Agency Report for the quarter ended March 31, 2024 - in relation to the Initial Public Offer  
("IPO") of IKIO Lighting Limited ("the Company")**

Pursuant to Regulation 41(2) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI ICDR Regulations") and Monitoring Agency Agreement dated April 18, 2023, enclosed herewith the Monitoring Agency Report, issued by CRISIL Ratings Limited, Monitoring Agency, as per Schedule XI of the SEBI ICDR Regulations towards utilization of proceeds of IPO for the quarter ended March 31, 2024.

Request you to kindly take the same on records.

Thanking you,  
**For and on behalf of CRISIL Ratings Limited**



**Sushant Sarode**  
Director, Ratings (LCG)

## Report of the Monitoring Agency (MA)

**Name of the issuer:** IKIO Lighting Limited

**For quarter ended:** March 31, 2024

**Name of the Monitoring Agency:** CRISIL Ratings Limited

(a) Deviation from the objects: Not applicable

(b) Range of Deviation: Not applicable

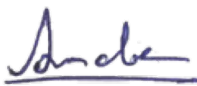
### **Declaration:**

*We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013.*

*The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit-related analyses. We confirm that we do not perceive any conflict of interest in such relationship/interest while monitoring and reporting the utilization of the issue proceeds by the issuer.*

*We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.*

**Signature:**



**Name and designation of the Authorized Signatory:** Sushant Sarode

**Designation of Authorized person/Signing Authority:** Director, Ratings (LCG)

# Ratings

## 1) Issuer Details:

<b>Name of the issuer:</b>	IKIO Lighting Limited
<b>Names of the promoter:</b>	a. Hardeep Singh b. Surmeet Kaur
<b>Industry/sector to which it belongs:</b>	Consumer electronics

## 2) Issue Details

<b>Issue Period:</b>	Tuesday, June 06, 2023 to Thursday, June 08, 2023
<b>Type of issue (public/rights):</b>	Initial Public Offer (IPO)
<b>Type of specified securities:</b>	Equity Shares
<b>IPO Grading, if any:</b>	NA
<b>Issue size:</b>	Rs 6,065.00 million Issue size comprises of fresh issuance/gross proceeds of Rs 3,500.00 million (Net proceeds of Rs 3,257.50 million*) and an offer for sale of Rs 2,565.00 million

\*CRISIL Ratings shall be monitoring the net proceeds amount. GST amount of Rs 35.17 million on IPO expenses retained in "Public Issue Account" (Refer: footnote to the IPO expenses table on page no. 116 of the prospectus, reproduced here for case of reference "All aforementioned fees do not include applicable taxes")

## 3) Details of the arrangement made to ensure the monitoring of issue proceeds:

Particulars	Reply	Source of information/certifications considered by Monitoring Agency for preparation of report	Comments of the Monitoring Agency	Comments of the Board of Directors
Whether all utilization is as per the disclosures in the Offer Document?	Yes	Management undertaking, Statutory Auditor Certificate <sup>^</sup> , Final Offer Document, Bank Statements	No Comments	No Comments
Whether shareholder approval has been obtained in case of material deviations from expenditures disclosed in the Offer Document?	NA	Management undertaking, Statutory Auditor Certificate <sup>^</sup>	No Comments	No Comments
Whether the means of finance for the disclosed objects of the issue has changed?	No		No Comments	No Comments
Is there any major deviation observed over the earlier monitoring agency reports?	No		No Comments	No Comments
Whether all Government/statutory approvals related to the object(s) have been obtained?	No		Refer Note	No Comments
Whether all arrangements pertaining to technical assistance/collaboration are in operation?	NA		No Comments	No Comments

Particulars	Reply	Source of information/certifications considered by Monitoring Agency for preparation of report	Comments of the Monitoring Agency	Comments of the Board of Directors
Are there any favorable events improving the viability of these object(s)?	No	Management undertaking, Statutory Auditor Certificate <sup>^</sup>	No Comments	No Comments
Are there any unfavorable events affecting the viability of the object(s)?	No		No Comments	No Comments
Is there any other relevant information that may materially affect the decision making of the investors?	No		No Comments	No Comments

NA represents Not Applicable

**Note:** As per the offer document filed by the Company, the Company is required to obtain below mentioned approvals from government/statutory bodies, in relation to proposed objects and the status of these approvals as at the end of the reported quarter is as follows:

Sr. No.	Approval for	Authority	Stage at which approvals are required	Status
1	In-principle approval of building layout	Noida Authority	-	Obtained
2	Consent to establish before commissioning	Noida Authority	Before commissioning	Obtained
3	Sanction of electrical load	UP Electricity Board	Before commissioning	Obtained
4	In-principle approval to construct, extend or take into use any building as a factory	Noida Authority	Before commissioning	Letter of consent to establish dated 23 April 2024 is Obtained by the Company, effective from 05 April 2024
5	Factory License (Refer note 1)	Industrial Department	Before commissioning	Letter dated 19 April 2024 is obtained by the Company for Registration and licence effective from the same day

**Note 1:** The Board of Directors of the Company vide resolution dated 28 June 2023 has approved the leasing of separate premises situated at, "Ikio Solutions Pvt Ltd Unit 2, Plot No- 6, Sector- 156, Gautam Buddha Nagar, 201310, District - Gautam Buddha Nagar" to speed up the production for object 2, the plant and machinery was installed in the leased premises for which factory licence was received on 08 January 2024 and commercial production started with effect from 20 March 2024.

The leased premises are adjacent to the land already owned by the Company located at "Plot No 10, Sector 156, Noida, Gautam Buddha Nagar, Uttar Pradesh - 201301" as mentioned in the prospectus filed by the Company.

As per the relevant extracts provided in the prospectus filed by the Company, "We may have to revise our funding requirement on account of various factors, such as financial and market conditions, delay in procuring and operationalizing assets or necessary licenses and approvals, competition, price fluctuations, interest rate fluctuations and other external factors, which may not be within the control of our management. This may also entail rescheduling of the proposed deployment of the Net Proceeds at the discretion of our management, subject to compliance with applicable laws." Hence, utilisation from these leased premises is in line with the disclosures provided in the prospectus filed by the Company.

<sup>^</sup>Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.



#### 4) Details of object(s) to be monitored:

##### i. Cost of the object(s):

Sr. No.	Item Head	Source of information/certification considered by MA for preparation of report	Original cost (as per the Offer Document) (Rs in million)	Revised Cost (Rs in million)	Comment of the MA	Comments of the Board of Directors		
						Reason of Cost revision	Proposed financing option	Particulars of firm arrangements made
1	Repayment/prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis	Management undertaking, Statutory Auditor Certificate <sup>^</sup> , Final offer document	500.00	500.00	No Comments	No Comments	No Comments	No Comments
2	Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh		2,123.12	2,123.12	No Comments	No Comments	No Comments	No Comments
3	General Corporate Purposes <sup>#</sup>		669.55	634.38	Refer note 2	No Comments	No Comments	No Comments
<b>Total</b>		-	<b>3,292.67</b>	<b>3,257.50</b>	-	-	-	-

<sup>^</sup>Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

<sup>#</sup>The amount utilised for general corporate purposes does not exceed 25% of the Gross Proceeds (amounting to Rs 875.00 million) from the Fresh Issue.

**Note 2:** GST amount of Rs 35.17 million on IPO expenses retained in "Public Issue Account" (Refer: footnote to the IPO expenses table on page no. 116 of the prospectus, reproduced here for case of reference "All aforementioned fees do not include applicable taxes")

## ii. Progress in the object(s)#:

Sr. No.	Item Head	Source of information/certifications considered by Monitoring Agency for preparation of report	Amount as proposed in the Offer Document (Rs in million)	Amount utilized (Refer note 3) (Rs in million)			Total unutilized amount (Rs in million)	Comments of the Monitoring Agency	Comments of the Board of Directors	
				As at beginning of the quarter	During the quarter	At the end of the quarter			Reasons for idle funds	Proposed course of action
1	Repayment/prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis	Management undertaking, Statutory Auditor Certificate^, Final Offer Document, Bank Statements	500.00	500.00	0.00	500.00	0.00	Fully utilised during quarter ended June 30, 2023	No Comments	No Comments
2	Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh		2,123.12	353.81	226.12 (Refer note 4)	579.93	1,543.19	Refer Note 6	No Comments	No Comments
3	General Corporate Purposes		634.38 (Refer note 2)	385.52	57.75 (Refer note 5)	443.27	191.11	No comments	No Comments	No Comments
	<b>Total</b>	-	<b>3,257.50</b>	<b>1,239.33</b>	<b>283.87</b>	<b>1,523.20</b> (Refer note 6)	<b>1,734.30</b>	-	-	-

^Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

#All figures in the above table are rounded off to nearest two decimal places

**Note 3:** Net proceeds are utilised by the Company by transferring from Monitoring Agency Account opened and maintained by the Company with HDFC bank to another separate bank account of Company termed as "IKIO Lighting Limited - Object account" maintained with HDFC bank rather than utilising directly from the Monitoring Agency account.

However, out of the transferred proceeds, balance of Rs 0.04 million is lying in object account of IKIO Lighting Limited as at the end of the reported quarter.

**Note 4:** During Q2 FY24, the Company had released advance payment for supply of machinery, but the supplier was unable to supply the machinery within agreed time frame and hence returned Rs 4.15 million during the reported quarter. Therefore, this amount is reduced from total utilisation towards object 2 during the reported quarter.

**Note 5:** During Q2 FY24, the Company had made the payment for purchase of GCP items (5 vehicles) however, during the reported quarter, the Company has received back INR 20,097 as discount after negotiation on bulk purchases. Therefore, this amount is reduced from total utilisation towards General Corporate Purpose during the reported quarter.

**Note 6:** This utilisation is in line with the resolution dated 08 February 2024 approved by the Board of Directors of the Company for the year FY 2023-2024 amounting to Rs 1,750.00 million towards objects of the issue.



# Ratings

## #Brief description of objects:

Object of the Issue	Description of objects as per the offer document filed by the issuer
<p>Repayment/ prepayment, in full or part, of certain borrowings availed by Company and its Subsidiaries on consolidated basis</p>	<p>The loan facilities availed by the Company and its Subsidiaries include borrowing in the form of, inter alia, vehicle loans, term loans and working capital facilities including fund based and non-fund-based borrowings. As at January 31, 2023, total outstanding borrowings amounted on consolidated basis to ₹1,515.53 million. Company proposes to utilise an estimated amount of ₹500.00 million from the Net Proceeds towards full or partial repayment or pre-payment of certain borrowings availed by the Company and its Subsidiaries on consolidated basis.</p>
<p>Investment in wholly owned Subsidiary, IKIO Solutions Private Limited, for setting up a new facility at Noida, Uttar Pradesh</p>	<p>Investment in wholly owned Subsidiary, IKIO Solutions, in order to set up a new manufacturing facility at Noida, Uttar Pradesh. The proposed investment by the Company will be undertaken to set -up a new manufacturing facility for carrying out electronic manufacturing services. This will also allow the Company to better serve its existing customers, assist in better addressing the business requirements of large customers, and allowing them to expand into new business verticals, in particular, to address the growing consumer of electronic manufacturing services for lights, rotary switch and electric switch, socket, ABS pipe and solar for recreational vehicles.</p>
<p>General Corporate Purposes (GCP)</p>	<p>The general corporate purposes for which the Company proposes to utilize Net Proceeds include, without limitation:</p> <ul style="list-style-type: none"> <li>(i) Business development initiatives,</li> <li>(ii) Research and development,</li> <li>(iii) Meeting any expense including salaries and wages, rent, administration costs, insurance premiums, repairs and maintenance,</li> <li>(iv) Payment of taxes and duties,</li> </ul> <p>Other similar other expenses incurred in the ordinary course of the business or towards any exigencies</p>

### iii. Deployment of unutilised proceeds^:

S. No.	Type of instrument where amount is invested	Amount invested (in million)	Maturity date	Earnings as on March 31, 2024 (in million)	Return on Investment (%)	Market value as at the end of quarter (in million)
1	Fixed Deposit- HDFC Bank	100.00	22-Apr-24	3.21	7.15%	103.21
2	Fixed Deposit- HDFC Bank	50.00	22-Apr-24	1.61	7.15%	51.61
3	Fixed Deposit- HDFC Bank	100.00	20-May-24	3.21	7.15%	103.21
4	Fixed Deposit- HDFC Bank	20.00	20-May-24	0.60	6.65%	20.60
5	Fixed Deposit- HDFC Bank	400.00	19-Jun-24	23.27	7.40%	423.27
6	Fixed Deposit- HDFC Bank	52.40	15-Jul-24	0.99	6.75%	53.39
7	Fixed Deposit- HDFC Bank	90.00	22-Aug-24	2.36	7.25%	92.36
8	Fixed Deposit- HDFC Bank	110.00	22-Aug-24	2.88	7.25%	112.88
9	Fixed Deposit- HDFC Bank	60.00	03-Apr-24	0.09	4.75%	60.09
10	Fixed Deposit- HDFC Bank	50.00	16-Jul-24	0.76	7.25%	50.76
11	Fixed Deposit- HDFC Bank	50.00	20-Sep-24	0.39	7.25%	50.39
12	Fixed Deposit- HDFC Bank	50.00	04-Oct-24	0.12	7.25%	50.12
13	Fixed Deposit- HDFC Bank	50.00	22-Oct-24	0.39	7.25%	50.39
14	Fixed Deposit- HDFC Bank	50.00	25-Nov-24	0.39	7.35%	50.39
15	Fixed Deposit- HDFC Bank	50.00	03-Jan-25	0.12	7.35%	50.12
16	Fixed Deposit- HDFC Bank	250.00	15-Jan-25	4.09	7.75%	254.09
17	Fixed Deposit- HDFC Bank	50.00	04-Feb-25	0.12	7.35%	50.12
18	Fixed Deposit- HDFC Bank	150.00	04-Apr-25	0.38	7.75%	150.38
19	Fixed Deposit- HDFC Bank (Refer note 8)	3.50	28-Mar-25	0.06	7.10%	3.56
20	Fixed Deposit- HDFC Bank (Refer note 8)	3.00	26-Aug-25	0.02	7.25%	3.02
21	Balance net proceeds lying in Monitoring account of the company	0.12	NA	NA	NA	0.19
22	Balance net proceeds lying in IKIO Solutions	0.04	NA	NA	NA	0.88

	Private Limited - Object account					
23	Balance net proceeds lying in IKIO Lighting Limited - Object account (Refer note 9)	8.98	NA	NA	NA	0.01
	<b>Total</b>	<b>1,748.04</b> (Refer note 7)	-	<b>45.06</b>	-	<b>1,793.10</b>

**Note 7:** Total interest received in Monitoring agency account of the Company from closure of FDs amounted to Rs 73.74 million, out of this amount, Rs 60.00 million is transferred to current account of the company during the reported quarter for business purposes and hence Rs 13.74 million is lying in Monitoring agency account as at the end of the reported quarter.

**Note 8:** This FD is against Custom indemnity bond for import of goods at concessional rate of duty.

**Note 9:** During the normal course of transactions of the business, the Company had issued cheques worth Rs 11.31 million to vendors for payments against liability recorded in the books of accounts of the Company, these cheques were not presented for payment by the vendors to the bank till the end of the reported quarter. Since, these cheques are issued against the purchase of project assets which form part of the objects of issue, hence, the amount of Rs 11.31 million is considered as part of utilised amount during the reported quarter.

Similarly, the Company had issued instruction to the bank for NEFT payment against purchase of project assets worth Rs 5.94 million, but due to high volume of transaction during the last working day of the financial year, the bank executed transaction on next working day. Since, The NEFT was issued against the purchase of project assets, hence, the amount of Rs 5.94 million is considered as part of utilised amount during the reported quarter.

**Note:** All figures in the above table are rounded off to nearest two decimal places

^On the basis of management undertaking and Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

#### iv. Delay in implementation of the object(s)^:

Object(s)	Completion Date		Delay (no. of days/ months)	Comments of the Board of Directors	
	As per the Offer Document	Actual		Reason of delay	Proposed course of action
Refer Note 10 below					

**Note 10:** The utilisation towards object 2 and 3 was lower than the estimated deployment for fiscal 2024, mainly due to prohibition on construction activities during the winter season by pollution control bodies.

However, as indicated in the prospectus of the Company (page 101), "In the event, the Net Proceeds are not utilized (in full or in part) for the objects of the Offer during the period stated above due to any reason, the remaining Net Proceeds shall be utilized in subsequent periods as may be determined by our Company, in accordance with applicable laws." Hence, there is no delay in implementation of the objects and the tentative projected timeline of completion of project is by FY 2026.

^On the basis of management undertaking and Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company.

5) Details of utilization of proceeds stated as General Corporate Purpose (GCP) amount in the offer document^:

S. No.	Item heads	Amount <sup>@</sup> (Rs in million)	Remarks
1	Administration costs	14.98	Expenses incurred in ordinary course of business. (Refer note 6)
2	General Capex	10.36	
3	Vendor Payment - Working Capital	32.40	
	<b>Total</b>	<b>57.75</b>	

<sup>^</sup>On the basis of management undertaking and Certificate dated May 07, 2024, issued by M/s BGJC & Associates LLP, Chartered Accountants (Firm Registration Number: 003304N/N500056), Statutory Auditors of the Company

<sup>@</sup>All figures in the above table are rounded off to nearest two decimal places

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## Ratings



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